

## RegEd module product codes

Product code	Product name
20SFGNAC_01	NAC VersaChoice <sup>SM</sup> (fixed index annuity)
15SFGNAC_01	NAC BenefitSolutions <sup>®</sup> (fixed index annuity)
15SFGNAC_13	NAC IncomeChoice <sup>®</sup> (fixed index annuity)
15SFGNAC_11	North American Charter <sup>®</sup> Plus (fixed index annuity)
15SFGNAC_05	North American Guarantee Choice <sup>SM</sup> (Multi-year guarantee annuity)
15SFGNAC_18	North American Income <sup>®</sup> (single premium immediate annuity)
15SFGNAC_16	Performance Choice <sup>®</sup> (fixed index annuity)
18SFGNAC_19	Strategic Design Annuity <sup>SM</sup> X (fixed index annuity)

Call Sales Support with questions  
**866-322-7066**

Sammons Financial<sup>SM</sup> is the marketing name for Sammons<sup>®</sup> Financial Group, Inc.'s member companies, including North American Company for Life and Health Insurance<sup>®</sup>. Annuities and life insurance are issued by, and product guarantees are solely the responsibility of, North American Company for Life and Health Insurance.

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# RegEd Basics

# Need To Know Terms

Term	Definition
RegEd	Website that we now use
ATP	Annuity Training Platform – this is the system that RegEd uses for product training.
Product Code	Code entered into RegEd to assign training (only used when training is not automatically assigned).
Producer Status Screen	Screen that shows all current product modules that have been assigned to the agent.

# Logging In To ATP

Website:

<https://secure.reged.com/TrainingPlatform/>

**IRI** Insured Retirement Institute

**RegEd**

Login Email Address: \_\_\_\_\_  
Password: \_\_\_\_\_  
 Save User Name  
Forgot my password? [Go](#)

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*Welcome to the industry's largest and most comprehensive annuities training platform. Log in now to experience our real-time reciprocity and requirements tracking engine and meet your training requirements today.*

**Participating Carriers**

AIG Annuities

**Producers Get Started**

1. Register online and create a profile.
2. Complete your state-mandated annuity training.
3. Complete Carrier-specific courses as they are assigned to you.

**Other Available CE Courses**

**News**

- RegEd Named Best Mid-Size Technology Company by the North Carolina Technology Association
- StoneRiver Risk and Compliance Acquires Compliance Assurance Corporation
- RegEd Receives Double Nomination for 2012 NCTA 21 Awards

Click here for a full list of participating carriers.

Download our FAQ here.

Producers: Contact us at [info@reged.com](mailto:info@reged.com)  
Carriers: Contact us at [sales@reged.com](mailto:sales@reged.com)

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# Logging In To ATP

Enter email and password here to log into RegEd ATP

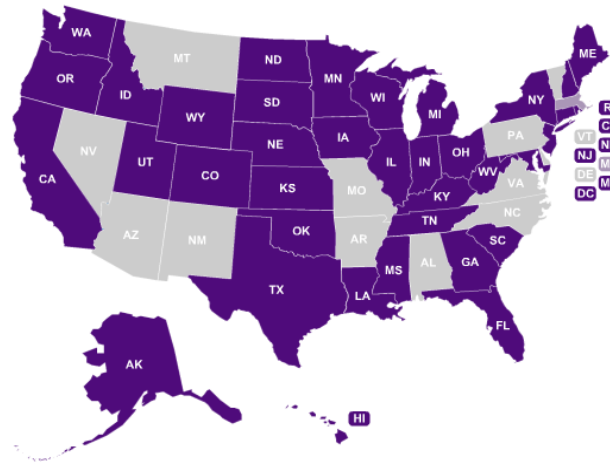
Login Email Address:  
Password:  
 Save User Name  
Forgot my password? [Go](#)

Welcome to the industry's largest and most comprehensive annuities training platform. Log in now to experience our real-time reciprocity and requirements tracking engine and meet your training requirements today.

## Participating Carriers

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[Download our FAQ here.](#)

Producers: Contact us at [info@reged.com](mailto:info@reged.com)  
Carriers: Contact us at [sales@reged.com](mailto:sales@reged.com)

## Producers Get Started

1. [Register online](#) and create a profile.
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## News

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# Logging In To ATP: First Time Registration

**IRI** Insured Retirement Institute

**RegEd**

Login Email Address: \_\_\_\_\_  
Password: \_\_\_\_\_  
 Save User Name  
Forgot my password? [Go](#)

TRAINING PLATFORM >> RULES AND REGULATIONS News CONTACT US ABOUT US

Welcome to the industry's largest and most comprehensive annuities training platform. Log in now to experience our real-time reciprocity and requirements tracking engine and meet your training requirements today.

Part

**If you don't have a login, click on the register online button to register.**

**Producers Get Started**

1. [Register online](#) and create a profile.
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Other Available CE Courses

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RI CT VT NH NJ MA DE MD

■ Adopted Requirement ■ Requirement Pending Adoption ■ No Requirements Pending Adoption

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# Logging In To ATP: First Time Registration

This is the form you will see when you click on the “register online” link.

To register, you will need to fill out this form, including your social security number (SSN) and National Producer Number (NPN). These fields are highlighted on the screen print.

Once you have filled out this form, click the register button.



**RegEd**  
**Self Registration**

**Login Information**  
The security questions / answers are required to help you reset your password, if you forget your password.  
Will be used as Login Name and Contact Email  
(Passwords must be at least 8 characters, and contain at least 2 alphabetic characters and 2 numbers)

\*Login Email:   
\*Password:   
\*Verify Password:   
\*Security Question 1: Select Question  \*Answer:   
\*Security Question 2: Select Question  \*Answer:   
\*Security Question 3: Select Question  \*Answer:   
(You must select 3 different questions and provide 3 different answers which do not match your password.)

**Identifying Information**  
We require your Social Security Number and Date of Birth to process your CE as per state requirements.

Prefix:   
\*First Name:  \*Last Name:  MI:  Sfx:   
\*Social Security #:   
\*Verify Social Security #:   
\*Date of Birth:   
\*National Producer Number (NPN):

**Business Address**

\*Address Line 1:   
Address Line 2:   
\*City:  \*State: Select a state  \*Zip Code:   
\*Country: United States   
\*Phone:  Ext:   
Fax:

**Shipping Information**  
We require your shipping address to send you your certificates as per state requirements.  
 Same as Business Address  I want to enter different Shipping Information

**Home Information**  
 Same as Business Address  I want to enter different Home Information

**Terms of Service**  
 I accept the [Terms of Service](#) and site usage requirements

\* Denotes required field

Secured by Thawte  
2015-11-23  
ABOUT SSL CERTIFICATES



# Logging In: Main RegEd Site

RegEd has multiple websites.

These are directions on how to login from other sites: [www.reged.com](http://www.reged.com)



The screenshot shows the RegEd website interface. At the top right, the 'Secure Login' link is highlighted with a red rectangular box. A large yellow arrow with a red outline points from the bottom right towards the 'Secure Login' link, containing the text 'Click on Secure Login'. The main content area features a banner with the headline 'Conflicts-of-Interest is High on FINRA's Radar. Do You Have a Plan?' and a 'Learn More' button. Below the banner is a navigation bar with links for 'Broker-Dealers', 'Investment Advisors', 'Insurance Companies', and 'Holding Companies'. At the bottom, there are three promotional tiles: 'Identify Risk Before It Happens with SCORE Risk Control Center.' (with a keyboard icon), 'Strengthen Organizational Alignment and Governance.' (with a compass icon), and 'Squeeze Out Inefficiency, Bake in Compliance.' (with a cost chart icon).



# Logging In: Main RegEd Site

On this screen you need to click on “Annuity Training Platform (ATP)” Link. This will take you to the ATP site and you will follow previous directions to login.

**RegEd**


**Secure Log In**

\* User Name:

\* Password:

\* Company Code:

Save User Name and Company Code

 [Forgot your password?](#)

[Quick Answers for Login Problems](#) (\* denotes required field)

Login Assistance? Click [here](#) for Live Chat

**Other RegEd Sites**

[Annuity Training Platform \(ATP\) »](#)

[Xchange »](#)

[CEAuthority »](#)

[Financial Training »](#)

[Social Media Archiving & Compliance »](#)

Home ■ Contact Us ■ Privacy ■ Customer Support

**North American Company**  
for Life and Health Insurance



# Navigating RegEd

Once an Agent has logged in – this is the screen they will see:

The screenshot displays the RegEd user interface. On the left is a vertical menu with the following items: Welcome, Producer Status, Enter Product Code, Optional Insurance CE, My Certificates, My Account, FAQs, Midland National Life Insurance Company, and North American Company for Life & Health Insurance. The main content area is titled 'Producer Status' and contains two sections:

**Producers State Suitability Compliance Summary**

State	Resident?	Requirement Met?	Product Type	Course Status
<a href="#">Iowa</a>	Yes	Yes	Fixed & Variable	<input type="button" value="View My Courses"/>

**Carrier-Specific Product Training**

**North American Company for Life & Health Insurance**

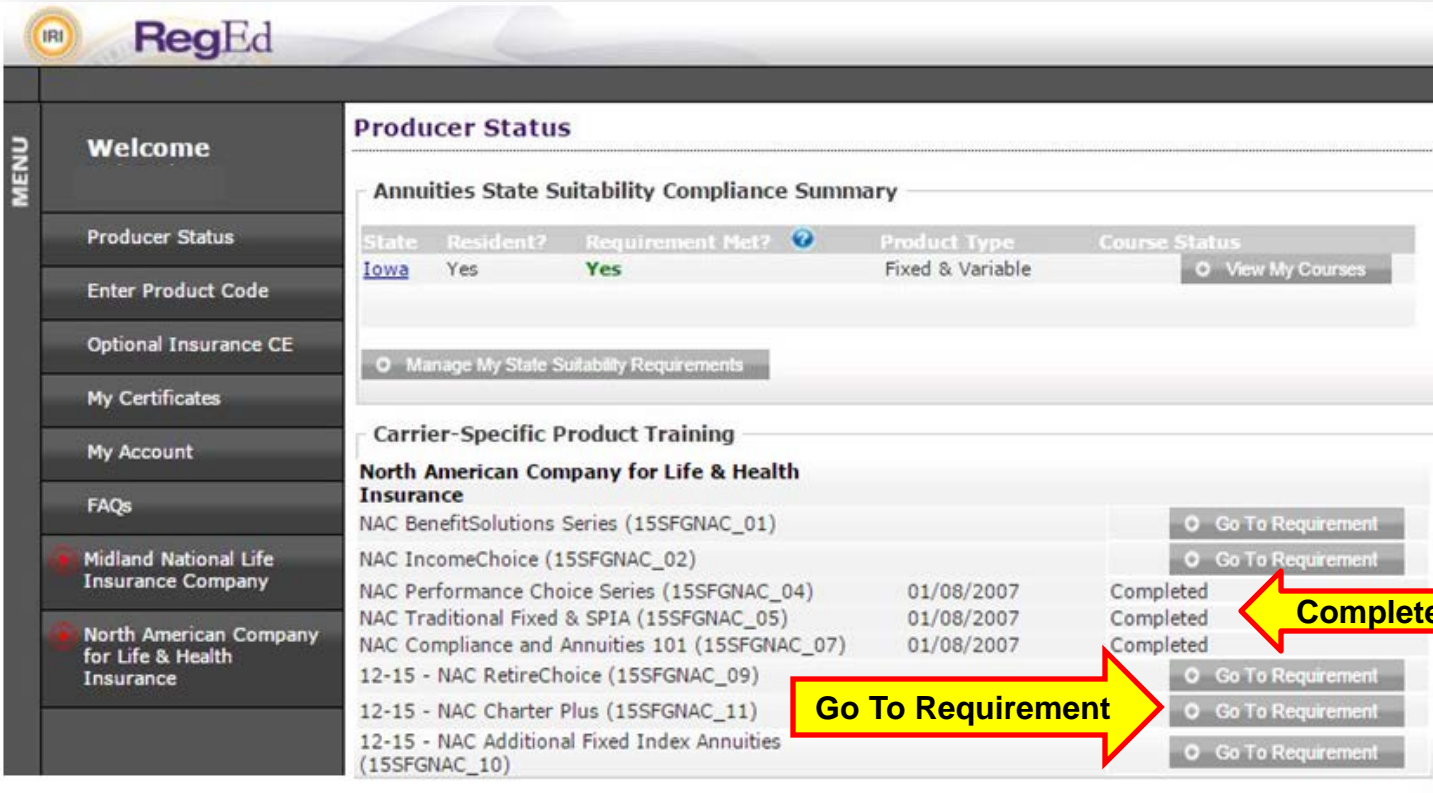
NAC BenefitSolutions Series (15SFGNAC_01)		<input type="button" value="Go To Requirement"/>
NAC IncomeChoice (15SFGNAC_02)		<input type="button" value="Go To Requirement"/>
NAC Performance Choice Series (15SFGNAC_04)	01/08/2007	Completed
NAC Traditional Fixed & SPIA (15SFGNAC_05)	01/08/2007	Completed
NAC Compliance and Annuities 101 (15SFGNAC_07)	01/08/2007	Completed
12-15 - NAC RetireChoice (15SFGNAC_09)		<input type="button" value="Go To Requirement"/>
12-15 - NAC Charter Plus (15SFGNAC_11)		<input type="button" value="Go To Requirement"/>
12-15 - NAC Additional Fixed Index Annuities (15SFGNAC_10)		<input type="button" value="Go To Requirement"/>

# Navigating RegEd

Courses that are already completed will be marked “**completed**” and the agent can no longer review them.

Courses that are not yet completed will have this symbol by them: 

In order to take these course, the agent will click on the “Go To Requirement” Button.



The screenshot displays the RegEd web application interface. On the left is a vertical menu with options: Welcome, Producer Status, Enter Product Code, Optional Insurance CE, My Certificates, My Account, FAQs, Midland National Life Insurance Company, and North American Company for Life & Health Insurance. The main content area is titled "Producer Status" and includes a sub-section "Annuities State Suitability Compliance Summary". This summary shows a table with columns: State (Iowa), Resident? (Yes), Requirement Met? (Yes), Product Type (Fixed & Variable), and Course Status (View My Courses). Below this is a "Carrier-Specific Product Training" section for "North American Company for Life & Health Insurance". It lists several courses with their completion status and "Go To Requirement" buttons. Two red arrows point to the "Completed" status of the "NAC Traditional Fixed & SPIA (15SFGNAC\_05)" course and the "Go To Requirement" button for the "12-15 - NAC Charter Plus (15SFGNAC\_11)" course.

State	Resident?	Requirement Met?	Product Type	Course Status
Iowa	Yes	Yes	Fixed & Variable	<a href="#">View My Courses</a>

Course Name	Completion Status	Action
NAC BenefitSolutions Series (15SFGNAC_01)		<a href="#">Go To Requirement</a>
NAC IncomeChoice (15SFGNAC_02)		<a href="#">Go To Requirement</a>
NAC Performance Choice Series (15SFGNAC_04)	01/08/2007	Completed
NAC Traditional Fixed & SPIA (15SFGNAC_05)	01/08/2007	Completed
NAC Compliance and Annuities 101 (15SFGNAC_07)	01/08/2007	Completed
12-15 - NAC RetireChoice (15SFGNAC_09)		<a href="#">Go To Requirement</a>
12-15 - NAC Charter Plus (15SFGNAC_11)		<a href="#">Go To Requirement</a>
12-15 - NAC Additional Fixed Index Annuities (15SFGNAC_10)		<a href="#">Go To Requirement</a>



# Navigating RegEd

If an agent wants to take a course that is NOT assigned to them, they will click on the “Enter Product Code” Button

The screenshot shows the RegEd website interface. On the left is a vertical menu with the following items: Welcome, Producer Status, Enter Product Code (highlighted with a red box), Optional Insurance CE, My Certificates, My Account, FAQs, Midland National Life Insurance Company, and North American Company for Life & Health Insurance. The main content area is titled 'Producer Status' and contains two sections. The first section is 'Annuities State Suitability Compliance Summary' and includes a table with columns for 'Requirement Met?', 'Product Type', and 'Course Status'. The second section is 'Carrier-Specific Product Training' for 'North American Company for Life & Health Insurance', listing various training courses with their completion dates and statuses. A yellow arrow points from the 'Enter Product Code' button to the 'Annuities State Suitability Compliance Summary' section.

Requirement Met?	Product Type	Course Status
	Fixed & Variable	<input type="radio"/> View My Courses

Carrier-Specific Product Training	Completion Date	Status
NAC BenefitSolutions Series (15SFGNAC_01)		<input type="radio"/> Go To Requirement
NAC IncomeChoice (15SFGNAC_02)		<input type="radio"/> Go To Requirement
NAC Performance Choice Series (15SFGNAC_04)	01/08/2007	Completed
NAC Traditional Fixed & SPIA (15SFGNAC_05)	01/08/2007	Completed
NAC Compliance and Annuities 101 (15SFGNAC_07)	01/08/2007	Completed
12-15 - NAC RetireChoice (15SFGNAC_09)		<input type="radio"/> Go To Requirement
12-15 - NAC Charter Plus (15SFGNAC_11)		<input type="radio"/> Go To Requirement
12-15 - NAC Additional Fixed Index Annuities (15SFGNAC_10)		<input type="radio"/> Go To Requirement

# Navigating RegEd

The agent needs to enter the Product Code in that correct field and then click submit. This will allow them to see the training on their Producer Status Screen



- MENU
- Welco  
Lori Bochner
- Producer Status
- Enter Product Code
- Optional Insurance CE
- My Certificates
- My Account
- FAQs
- Midland National Life Insurance Company
- North American Company for Life & Health Insurance

## Just-In-Time Product Training

Please supply the Product Code provided by your carrier below.

After you supply the Product Code your assigned carrier-specific requirement(s) will appear on your Producer Status page to complete. If you do not complete the assigned carrier-specific requirement(s), you may come back and re-enter the Product Code provided at any time to access the requirement(s) again.

Your carrier will be notified of the status of your completion(s).

Product Code:

Enter Product Code Here & Click Submit

Product Code	NAC Module Name
15SFGNAC_01	NAC BenefitSolutions Series
15SFGNAC_13	NAC IncomeChoice With Threshold Participation REV 5-2016
15SFGNAC_09	NAC RetireChoice & Income Pay Plus/Income Pay Riders
15SFGNAC_15	NAC Performance Choice Series With Threshold Participation REV 5-2016
15SFGNAC_05	NAC Traditional Fixed & SPIA
15SFGNAC_10	NAC Additional Fixed Index Annuities & Income Pay Plus/Income Pay Riders
15SFGNAC_07	NAC Compliance and Annuities 101
15SFGNAC_11	NAC Charter Plus & Income Pay Plus/Income Pay Riders

# Navigating RegEd

The agent will now see the training on their Producer Status Screen:

The screenshot shows the RegEd interface with a 'Producer Status' section. A table lists training requirements for the state of Iowa. A red box highlights the last two rows of the table, and a yellow arrow points to them with the text 'Now Training Shows up!'.

State	Resident?	Requirement Met?	Product Type	Course Status
Iowa	Yes	Yes	Fixed & Variable	<a href="#">View My Courses</a>
<a href="#">Manage My State Suitability Requirements</a>				
<b>Carrier-Specific Product Training</b>				
<b>North American Company for Life &amp; Health Insurance</b>				
NAC BenefitSolutions Series (15SFGNAC_01)				<a href="#">Go To Requirement</a>
NAC IncomeChoice (15SFGNAC_02)				<a href="#">Go To Requirement</a>
NAC Performance Choice Series (15SFGNAC_04)				01/08/2007 Completed
NAC Traditional Fixed & SPIA (15SFGNAC_05)				01/08/2007 Completed
NAC Compliance and Annuities 101 (15SFGNAC_07)				01/08/2007 Completed
12-15 - NAC RetireChoice (15SFGNAC_09)				<a href="#">Go To Requirement</a>
12-15 - NAC Charter Plus (15SFGNAC_11)				<a href="#">Go To Requirement</a>
12-15 - NAC Additional Fixed Index Annuities (15SFGNAC_10)				<a href="#">Go To Requirement</a>

